



Made in Italy



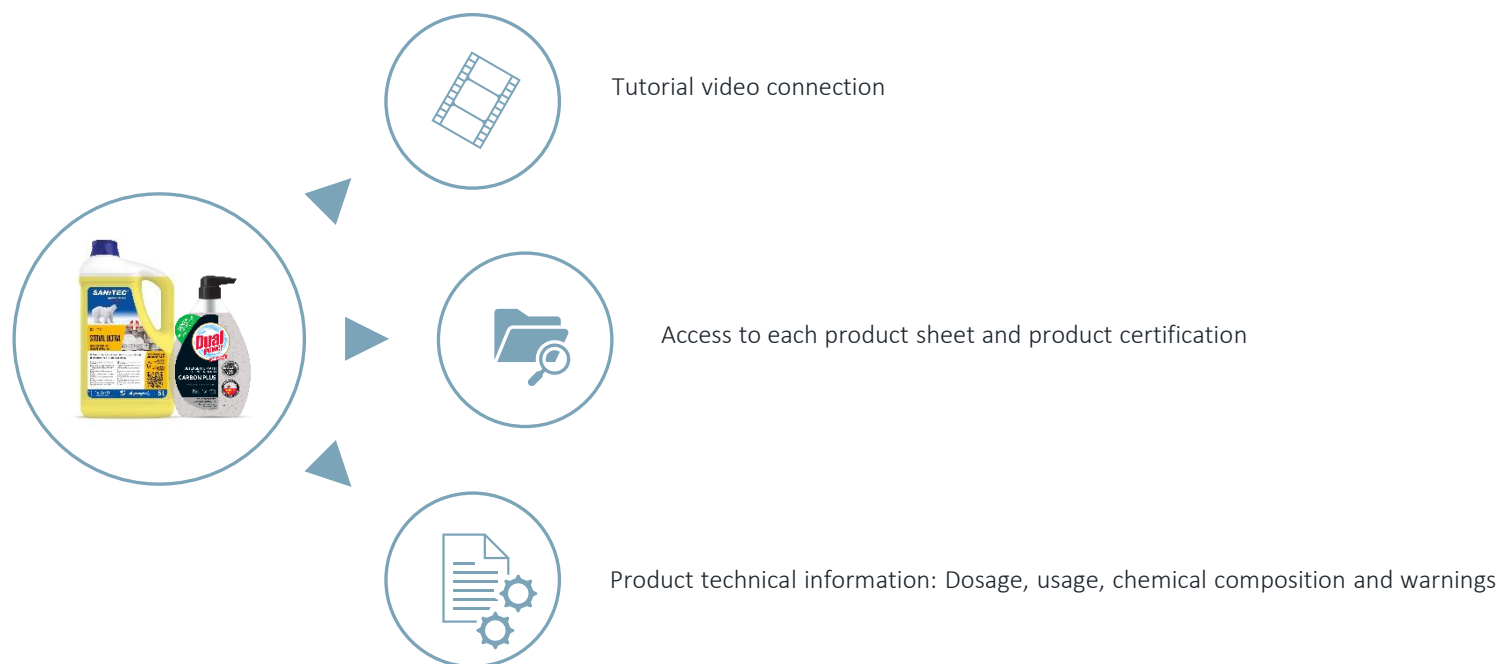
# Made in Italy

Our history



“We started from our garage, now let’s build a green future focusing on the consumer”

Today we talk a lot about User Experience, easy to use, about placing the consumer at the center. **Italchimica embraced this philosophy in 2001 and still does so today.** *“Today infographics and colored icons seem even prehistoric: the labels of our professional products are equipped with a personalized QR Code, just frame it with your smartphone to get any information of the product. This is total transparency, providing extra help to those who use the product. ”*



## Our history, the main events from the beginning until today

A 100% Italian company based in Padua, Italtchimica has succeeded, in less than 20 years, in gaining credibility and trust in the I&I, HO.RE.CA professional cleaning sectors and cosmetics.





Production



Laboratory



Discover more  
about our  
company.

Watch our YouTube video!



Offices

## Italchimica's participation in trade associations and organizations

With the aim of always being updated on the evolution of the reference sector for finacia, technical and environmental aspects, Italchimica avails itself of the collaboration and advice of various associations, actively participating in dedicated working groups. This network allows a constant upgrade for the company and for the Stakeholders.



# The Best Company **UNDER 40**

In province of Padua

The Felix Industry Award - The scientific committee of the third edition analyzes the numbers of the journalistic survey carried out based on Cerved data with respect to the financial statements of the 2017 fiscal year of 14,276 SMEs and large companies with registered offices in Veneto and turnover / revenues between 2 million and 12.5 billion euros.



# Italchimica's principles

Our values





## Our corporate values

Italchimica is one of the main Italian manufacturers of detergents and cosmetics. A company, with a highly innovative production with great success, became one of the leaders in its sector at an international level. Over the time, Italchimica's experience has developed and strengthened also thanks to the acquisition of various companies in the sector with the aim of improving its professionalism, knowledge and production capacity.



### Vision

Creating professional cleaning and cosmetic solutions improving the quality of life while respecting nature.



### Mission

We daily respond to our customers' cleaning and personal hygiene requirements by creating effective, see-through brands and solutions that aim at making life easier for people and their children in a clean, healthy world.



### Values

Our company is based on Italian spirit, innovation and transparency. It is precisely through these values that we continue offering opportunities to all our customers and staff members.

## A challenge we believe in

Our aim is to innovate continuously to reduce our footprint and produce more shared value. **The SAP-HANA ERP management system allow us to coordinate all business functions, optimize the production management and operations in all locations.**

### Needs analysis

Every day our R&D and Marketing teams work closely together to find the best solutions for detergents and cosmetics. The passion for innovation drives us to find increasingly high-performance and customer-oriented solutions.

### The production process



The entire product chain is managed at the Padua production site. From blowing the bottle, mixing the formula to filling the product itself.

### The packaging phase



Italchimica, has invested heavily in the automation of the final phase of its production process. From the filling line, through the composition of the pallets to the loading of trucks. Every single step is performed in a completely automated way.

# Our Sustainability Report



**Green  
Change  
Matters**

Sustainability program

## Italchimica, our sustainability report

Italchimica presents its first Sustainability Report of 2019 with the aim of highlighting the environmental, social and economic information and improvement objectives of the Company towards all relevant Stakeholders.

**Sustainability for change,  
responsibility as a value choice,  
innovation as a driver.**



### Environmental

#### Responsibility

For years, Italchimica has taken up the important challenge of contributing to environmental sustainability and has been committed to achieving ever more ambitious goals, recognizing in it an opportunity for growth and change.

### Social

#### Responsibility

Social responsibility is for Italchimica a commitment to guarantee the internal stakeholders' well-being and respect. Particular attention is paid to employees, their involvement and training, ensuring talent growth and retention, as well as optimizing personnel selection and training processes.

### Economic

#### Responsibility

Italchimica wants to create more value for customers and consumers by reducing its footprint on the planet. Our commitment aims to provide high quality, functional, safe and efficient products that last longer and are designed to be reused or subjected to quality recycling processes.

## The recognition that what we are doing, we are doing well

Italchimica is the only Italian company today in the specific sector of detergents and cosmetics with a published a Sustainability Report recognized by this GRI organization.



## Sustainability report and its objectives

Italchimica's goals are in line with many of the targets set by the sustainable development objectives included in the UN 2030 Agenda on the environment.



→ 2030

Contributing to improving air quality through an emission reduction plan: we envisage a future investment in clean energy from renewable sources, as well as optimising waste management and enhancing future recycling projects.

Italchimica is already contributing to this goal by recovering plastic materials and providing users with clear instructions on product labels about how to separately collect each component of the finished product.



→ 2030

Improving water quality by reducing pollution and the release of chemicals and hazardous materials, as well as enhancing recovery and recycling.

Italchimica is already contributing to this target by recovering the wash water.



→ 2030

Promoting investments in clean energy technologies (installation of photovoltaic panels).

Italchimica intends to contribute to this target as soon as possible by including said technologies in the industrial plan.



→ 2030

Enhancing procurement practices for renewable raw materials and significantly curb waste production through prevention, reduction, recycling and reuse.

Italchimica is already contributing to this target by currently using renewable raw materials, recovering water and plastic materials, recycling silicone paper, manufacturing concentrated products with low water requirements, and providing the end user with clear instructions for use.



→ 2020

Take important measures to counter climate change and its consequences, by optimising environmental management and supplier assessment, as well as reducing emissions with clean energy.

Italchimica is already contributing to this target by keeping up and continuously improving an integrated environmental management system.



→ 2025

Significantly preventing any kind of marine pollution, resulting, in particular, from land-based activities, including marine litter.

Italchimica is already significantly contributing to this target by committing to progressively removing microplastics from all its products by 2021.

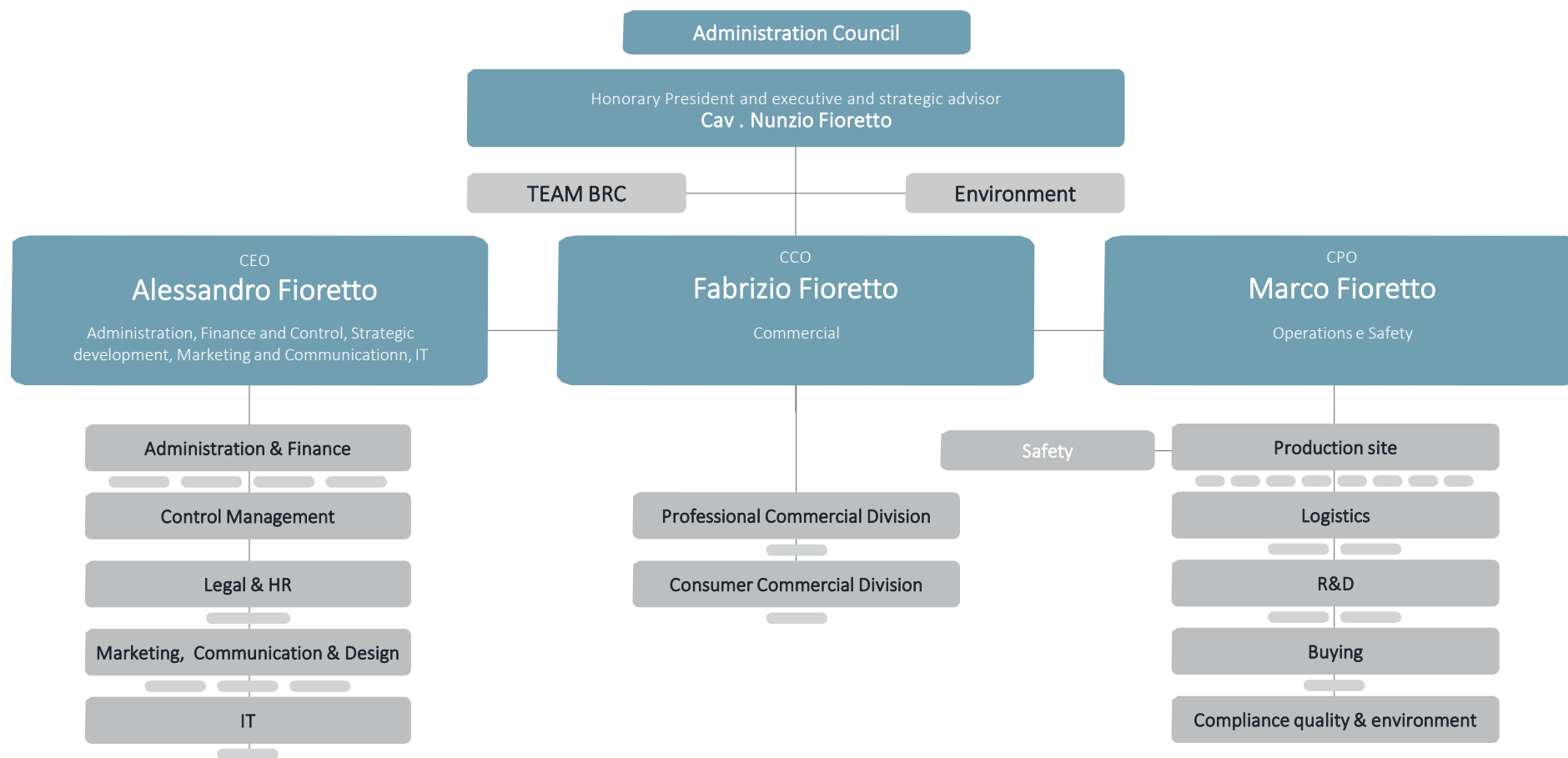
Expected conclusion  
4 years in advance

# Our Organization



## Company organization

Italchimica is the production company of the NFH holding group, owned by the Fioretto family. The legal nature of the shareholder structure is a single-member limited liability. The governance structure adopted is of a traditional type.





## Our administration council



Honorary President and executive and strategic advisor  
Cav. Nunzio Fioretto

*«Focusing on the client, is the main value we have»*

The detergent and cosmetics market has completely changed over the past 20 years. The fundamentals to communicate have changed. Only one thing has not changed and will never have to change, that is the care and attention to the customer.



CEO  
Alessandro Fioretto

*«Strengthen the trust relationship with stakeholders»*

The great strength of this company is its ability to always offer highly innovative solutions to its stakeholders. We do this by innovating every day, we want to offer the best to society.



CPO  
Marco Fioretto

*«Drive Italchimica to production excellence»*

The continuous investments made in the production and logistics area of the company allow us to be the most competitive in every area of use. Italchimica is excellence.



CCO  
Fabrizio Fioretto

*«The relationship with our customers is key for us»*

It is essential to take care of customers every day, in every aspect of the relationship between them and Italchimica. The key to our success is the relationship we have created with each of our customers and clients.

## Italchimica employees in numbers

People are a precious resource in Italchimica. Caring their ambitions and aspirations is at the heart of our social sustainability plan, which is based on an open strategy through listening, both internally and externally.

195

Employees



+20%

Versus year ago  
(2019)

43%

% of Under 30 in  
the Company.  
Average age is 37  
years old.



650hours

Employees  
Safety  
training  
investment



28/44



58%

% of women  
employees in offices

716hours



Women  
employees  
training  
investment

# Italchimica, 2020 flash results

**Italchimica**

## Italchimica, 2020 numbers

**93 Million**

Total Company Turnover

**8 owned brands**

(4 Consumer & 4 Professional)

**51 countries**

Export Countries (90% - UE)

**48 hours**

Average delivery timing

**100.000.000**

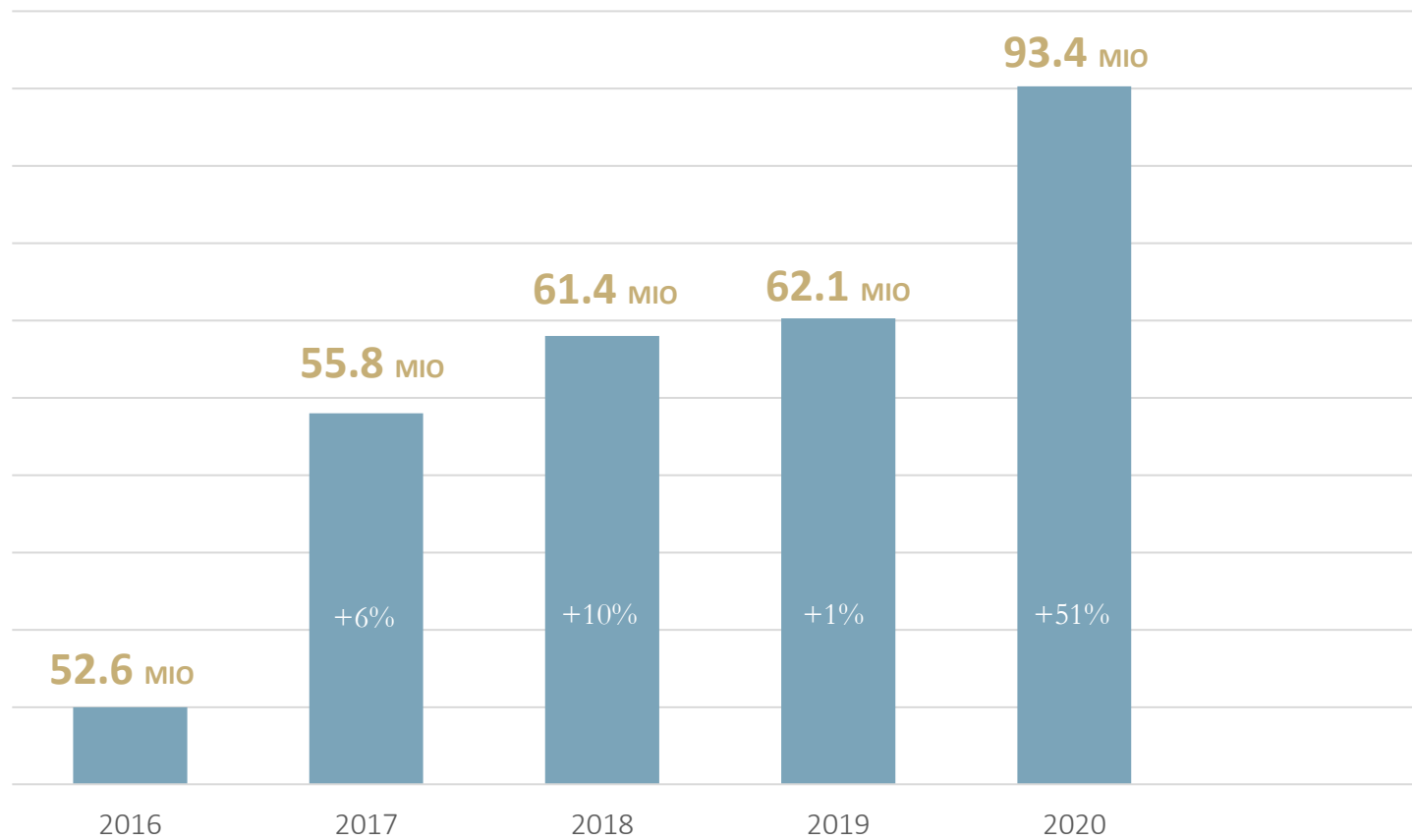
Units production of 2020

**1.150.000 kg**

Raw material Stock capacity

## Italchimica, 2020 turnover

Value total Italchimica's turnover (€) vs YAG



## Italchimica, 2020 data

Italchimica presents solid sales data and growth in the various markets where it operates. Strengthening its market position in 2020, thanks to highly effective production management and flexibility in a particularly complex year.

# +51%

Italchimica's % growth vs YAG

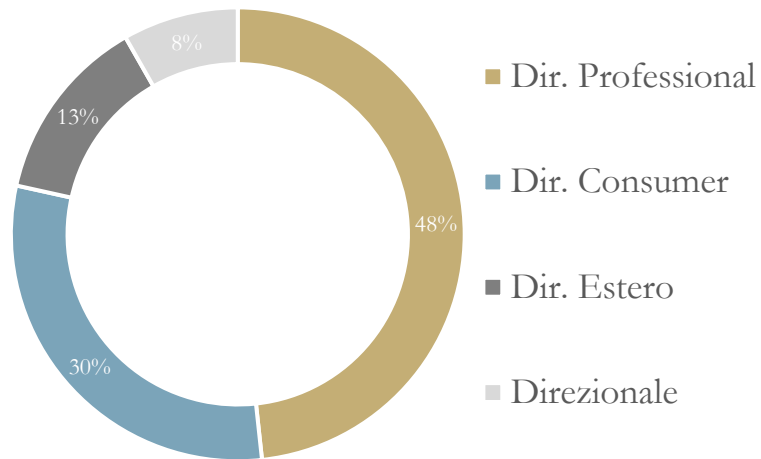
# +163%

Italchimica's Professional Division % growth vs YAG

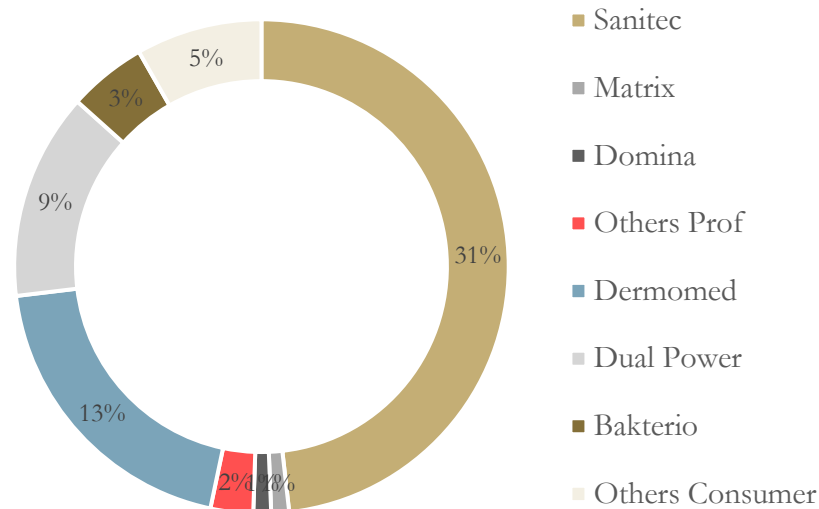
# +1%

Italchimica's Consumer Division % growth vs YAG

Division Turnover Weight 2020 (%)



Brand Turnover Weight 2020 (%)



Our  
Brands &  
Product  
innovation



## Our Brands

Italchimica designs and manufactures its products with high standards of quality, safety, and respect for the environment. We offer detergent and cosmetic solutions for the different distribution channels. Italchimica also produces on behalf of third parties offering its know-how both in the field of detergents and cosmetics.

### Professional



### Consumer







Click on the icon next to the product to see its video!

## Innovation, our driver for a better future

One of the values of our company is based on innovation. We want to offer opportunities to both our customers and our consumers, while safeguarding sustainability.



# Quality, Regulatory and R&D



## Quality, Regulatory and Research & Development

Italchimica designs and manufactures its products with high standards of quality, safety, and respect for the environment.

1458

skus

996

Detergent skus

462

Cosmetics skus

649

Concentrated and Ultra Concentrated formulas

32

Ecolabel certified formulas

29

Registrations of the Italian Ministry of Health as a disinfectant product formula

## Our certifications

Italchimica has “System Certifications” and “Product Certifications”.

### System Certification



**ISO 14001**

Certificazione per l'ambiente



**ISO 45001**

Certificazione per la salute e la sicurezza degli ambienti di lavoro.



**ISO 9001**

Certificazione per la qualità



### Product Certification



### Awards

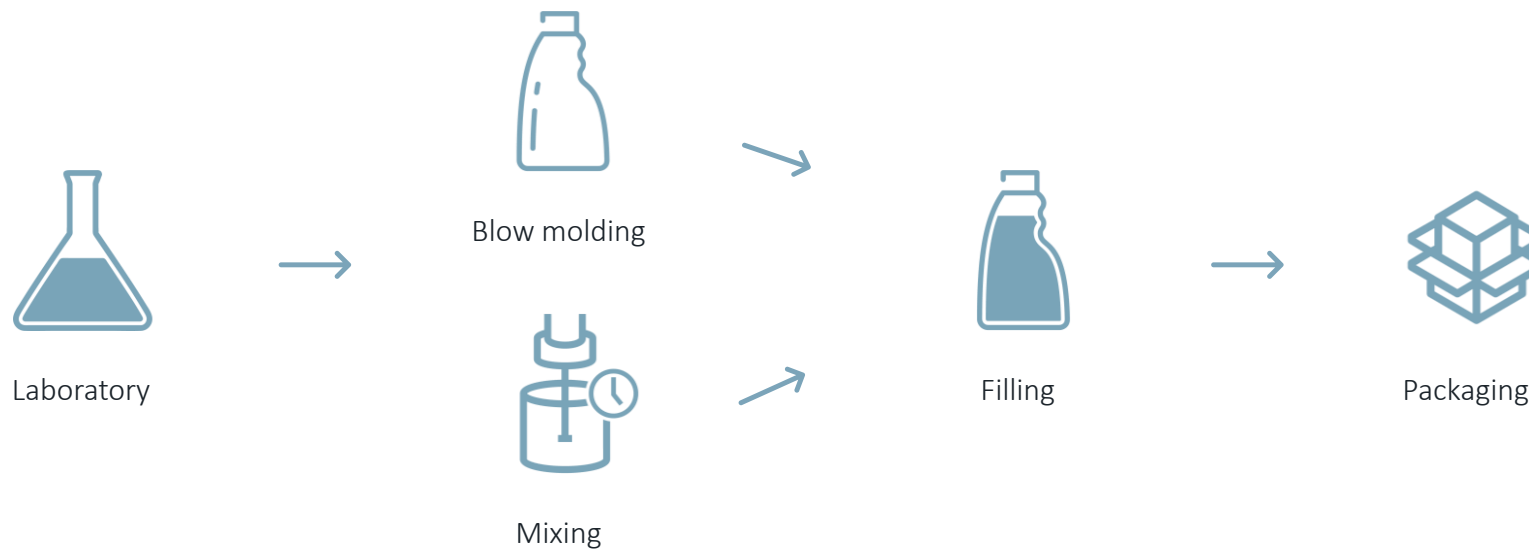


# Production & Logistics

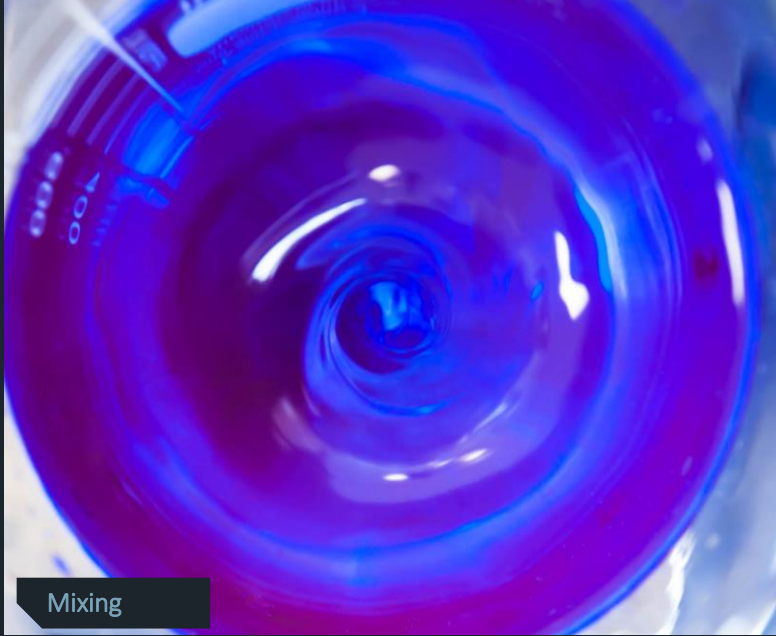


## Production and quality process

Thanks to a strong investment policy, implemented in recent years in the various key functions, **Italchimica internally manages the entire product value chain**, from the blowing of the bottle, to the mixing of products up to the point of sale. The SAP HANA ERP management system allows us to coordinate all business functions, optimize the production management and operations in all locations.



## Production process fully integrated



Mixing



Blow molding



Filling



Awarehouse

- Excellence
- 
- Flessibility
- 
- Production capacity
- 
- Logistic capability

## Production and buying data



13

N° of blow molding lines

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8+1<sup>NEW</sup>

N° of production lines

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+300

Suppliers with whom  
Italchimica operates

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+150

Tons of recycled plastic acquired  
at the beginning of 2021

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## Production continuous investment

A continuous investment in the production site over the last years, enables Italtchimica to achieve a steady growth leveraging its increasing production capability tackling all the customers and opportunities in the market.

The most recent 2021 acquisition is this new ultra fast production line.

NEW

1

NEW Production line

NEW

7.000

Units\hour

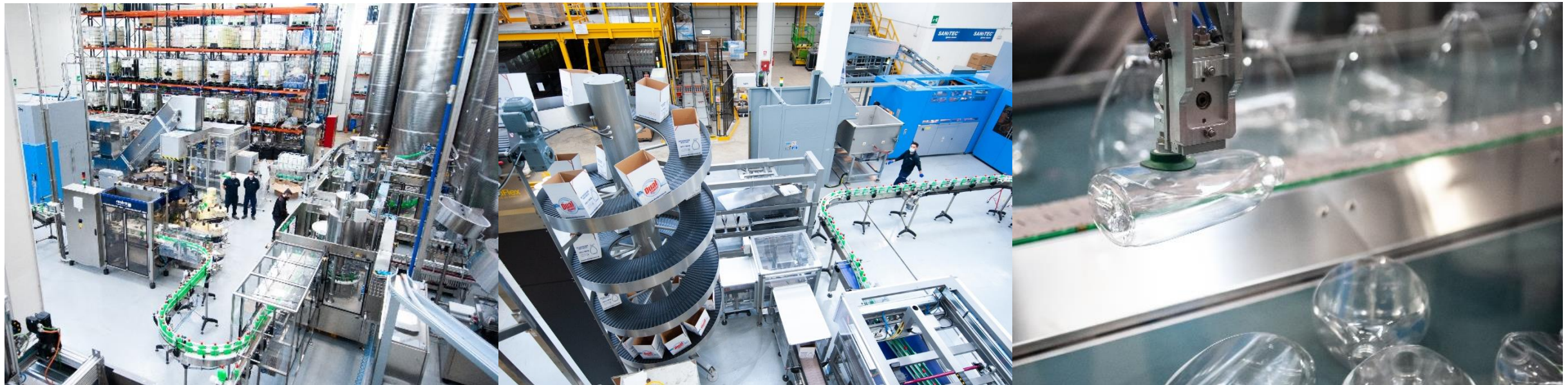
NEW

6

Minute x format change



Click here and discover more about our new production line.





GRAZIE

Discover more about our company



[www.italchimica.it](http://www.italchimica.it)

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